

COMPANY PROFILE · 2026

EXTUNI LTD

Software Engineering, Cloud & AI Consultancy

Senior engineering, accelerated by AI.

London, United Kingdom · Working worldwide

Registered in England & Wales · Company no. 11256545 · VAT GB 514 1717 18

About us

EXTUNI LTD is a London-based software engineering consultancy, founded in 2018 by Kenan Hancer. We help organisations design, build and modernise software platforms, and we use AI throughout our own delivery to make it simpler, faster and more predictable. We also build production-grade AI for our clients: assistants and agents that work with their own data, run reliably and stay secure.

Every engagement is led and delivered hands-on by our founder and principal consultant, who brings more than 20 years of engineering experience across telecoms, energy, financial services, insurance, retail, media and healthcare. We work as an extension of our clients' teams, and we leave them stronger: documented architecture, reusable foundations and engineers who can run and extend what we built.

AT A GLANCE

20+

YEARS

hands-on
engineering
experience

2018

founded in
London

10+

client
engagements
since 2018

3

CLOUDS

AWS, Microsoft
Azure and
Google Cloud

9

INDUSTRIES

from telecoms
and energy to
finance and retail

Why EXTUNI

AI-accelerated, quality built in

AI agents work inside a standardised workflow with automated tests and code review, so features ship faster and more predictably, with fewer defects.

Senior from day one

No ramp-up and no hand-off to junior staff: the person who designs the solution builds it.

Platforms, not just projects

We build reusable foundations (service templates, shared frameworks, automated pipelines) so teams keep delivering faster after we leave.

Vendor-neutral

Hands-on across AWS, Azure and Google Cloud, and across AI providers. We recommend what fits.

Transparent and lean

Clear scope, regular demos and direct access to the engineer doing the work.

Our services

01

AI-accelerated software delivery

We use AI agents to make software delivery simpler, faster and more predictable, and we can set up the same approach for your teams. Applied at Turner & Townsend and On.

- A standardised, agentic workflow that takes each ticket from analysis and planning through implementation, testing and code review
- Works inside your existing process and tools: tickets and team updates stay in step, and review feedback is picked up and resolved in the same loop
- Every change follows the same steps and quality gates, so delivery becomes predictable
- New features ship faster and with fewer defects, and bugs are fixed sooner

02

AI solutions & agentic systems

We design and build AI that works with your own data and runs reliably in production, not just in demos.

- Assistants and agents that answer questions from company knowledge, analyse documents and recordings, and help troubleshoot issues
- Human approval built in for sensitive actions
- Provider-neutral design: changing AI provider is a configuration change, not a rewrite
- Secured with your company sign-on and monitored for quality and cost

03

Cloud-native engineering & modernisation

- Scalable, event-driven and serverless systems on AWS, Microsoft Azure and Google Cloud
- Modernisation of legacy and self-hosted systems onto managed cloud services
- Secure, multi-tenant platforms with strong identity and access control

04

Data platforms & integration

- Real-time data pipelines that connect business systems as events happen
- Replacing slow batch processing with event-driven data platforms
- Reliable data flows for regulatory reporting

05

Platform engineering & developer productivity

- Automated build, test and release pipelines, with infrastructure defined as code
- Reusable service templates, so every new service starts production-ready
- On-demand test environments for every change
- Teams ship more often, with fewer failed releases

06

Architecture & technical leadership

- Architecture reviews and modernisation roadmaps
- API-first design that lets several teams build in parallel
- Hands-on technical leadership of greenfield products
- Onboarding and knowledge transfer for distributed teams (UK, Serbia, Canada and India)

How we engage

Discovery & architecture assessment

A short, fixed-scope engagement: current-state review, target architecture and a prioritised roadmap.

Outcome-based delivery (Statement of Work)

Defined deliverables, milestones and acceptance criteria. EXTUNI takes responsibility for delivering the agreed outcome.

Technical leadership

Senior engineering leadership inside your team for a defined period, to stand up a platform and enable your engineers.

Every engagement closes with a documented handover.

Selected engagements

Turner & Townsend

AI-accelerated delivery on The Hive

Professional services: programme, project and cost management · 2026–present

NEED	Ongoing delivery of new features and fixes on The Hive, Turner & Townsend's project intelligence platform.
WHAT WE DID	Built an AI-driven delivery workflow fitted to Turner & Townsend's own process. Each ticket moves through analysis, planning, implementation, testing and code review, with the team kept up to date and review feedback handled in the same loop.
OUTCOME	Simpler, standardised and faster delivery. Development became more predictable, new features ship with fewer defects, and bugs are resolved sooner.

Ohme

Enterprise AI assistant platform

EV charging & energy technology · 2025–2026

NEED	Trustworthy AI assistance for Ohme's internal teams and customer-facing flows, grounded in company knowledge.
WHAT WE DID	Designed and built the AI platform end to end: assistants that answer questions from company knowledge and help troubleshoot issues, with human approval for sensitive steps, company single sign-on, and monitoring of quality and cost. Moved the platform onto managed cloud services.
OUTCOME	A secure, observable AI platform that the business can extend with new agents and features without changing its core.

NexGen Architects

Multi-tenant AI platform

AI products for business · 2025

NEED	A foundation for an AI product that ingests documents and meeting recordings, analyses them and answers questions over the results, for many client organisations.
WHAT WE DID	Built the multi-tenant foundation: secure isolation for each organisation, event-driven processing pipelines, a shared service framework, and API contracts that let teams work in parallel.
OUTCOME	A distributed UK and India team built six services and seven AI agents in parallel on this foundation. A new service went from template to deployed in a single day, and switching AI provider became a configuration change.

OVO Energy (E.ON)

Real-time data platform

Energy · 2024–2025

NEED	Replace legacy batch data processing with a modern, real-time data platform.
WHAT WE DID	Designed an event-driven data platform on Google Cloud, with standard service templates and an automated test environment for every change.
OUTCOME	Developers could create production-ready services within minutes, and bug detection time fell from hours to minutes.

BP

Regulatory trade-reporting pipelines

Energy trading · 2023–2024

NEED	Reliable pipelines feeding oil and energy trade data into regulatory reporting under EMIR, MAS and ASIC.
WHAT WE DID	Standardised every data-processing component on one codebase that can be tested and debugged locally, with automated deployment for each component and infrastructure defined as code.
OUTCOME	Daily changes were delivered quickly and consistently through fully automated pipelines.

Other clients

On (On Running) 2025–2026	AI-accelerated delivery on the inventory platform of a global sportswear brand, including event-driven services, architecture documentation and load testing
Formula 1 with AWS · 2022–2023	Search optimisation for an editorial video archive of almost 2 million videos
Discovery Channel with AWS · 2022–2023	Real-time rider data (heart rate, speed) for UCI cycling events
Vamstar 2022	Front-end leadership for a greenfield healthcare procurement marketplace
Howden Group 2021–2022	Greenfield international insurance platform
Dods Group 2021–2022	Platform for a UK Parliament portal
Cinch 2021	Online car-finance platform
Lloyds Banking Group 2018–2020	Technical lead for Open Banking payment services
BookingTek 2018	Hospitality platform: cloud operations and point-of-sale integration

Telecoms heritage

Between 2009 and 2018, before founding EXTUNI, our founder built systems for telecoms and broadcast operators:

- **ALBtelecom & Eagle Mobile (Albania):** call-centre, dealer and sales-office applications integrated with the operators' billing platforms; member of the SAP CRM and billing transformation team
- **Avea (Turkey):** billing configuration, automated through a campaign-management application
- **Digiturk & beIN Media Group (Turkey):** a customer login and identity platform integrated with partners such as Sky, Foxtel, Samsung and Apple; a new CRM application

Our values

Knowledge

We keep learning and share what we learn through open-source libraries, a technical blog and public demo projects.

Craft

Well-defined engineering practices deliver consistent quality.

Enablement

Success is a team that can run and extend what we built.

Trust

Honesty and openness in every engagement, building long-term relationships.

Platforms

We work across AWS, Microsoft Azure and Google Cloud, and with the leading AI model providers. A detailed technology profile is available in our founder's CV.

Company information

Legal name	EXTUNI LTD
Company number	11256545 (registered in England & Wales)
VAT number	GB 514 1717 18
Incorporated	15 March 2018
Nature of business	Information technology consultancy (SIC 62020)
Director	Kenan Hancer
Registered office	Office 403, Screenworks, 22 Highbury Grove, London N5 2ER
Insurance	Professional insurance in place; certificate available on request

GET IN TOUCH

Kenan Hancer

Director & Principal Consultant

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